



2025 COMMERCIAL PARTNERSHIP INFORMATION



ABOUT US

The Urban Workshop is a community centered, membership-based DIY facility, and education center providing industry-relevant tools, equipment, and training for members to learn, design, and build projects. We offer diverse classes to familiarize members with equipment and ensure safe and effective usage. Our focus is on industry-standard, production-quality equipment to enhance members' job opportunities. As urban living limits space and activities, the Urban Workshop addresses the needs of individuals, families, students, entrepreneurs, and small businesses.

Who Are Urban Workshop Members?

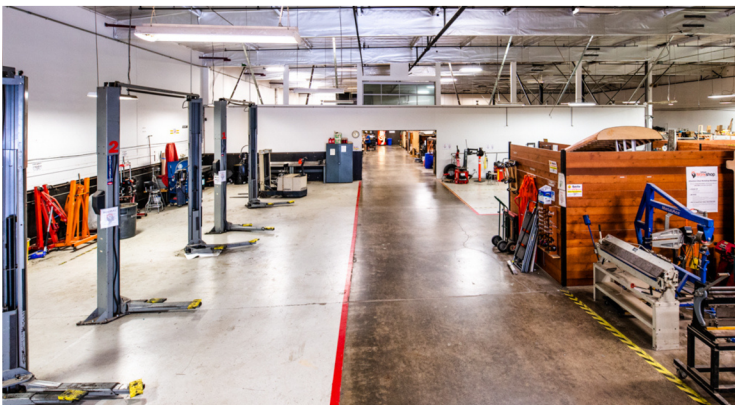
Urban Workshop members come from a wide range of backgrounds, including:

- **Business Owners:** Especially product-based startups that join to support their design and manufacturing development.
- **Hobbyists and Craftsmen:** Including retired tradespeople, artists, and makers who need access to a well-equipped, spacious workspace.
- **Clubs and Affinity Groups:** Such as engineering and robotics clubs that benefit from shared tools and collaboration space.
- **College Students** – Who use the facilities to complete class projects, labs, or prototypes.
- **Welders** – Looking for career development, hands-on experience, or certification testing opportunities.



Shop Equipment

- HAAS CNC Mill
- Bridgeport Milling Machine
- Kent Machinist Lathe
- Miller Welding Equipment (MIG, TIG and Stick)
- Victor Oxygen Acetylene Torches
- Sheet Metal Equipment
- Tennsmith Shear
- CP Machine Tools Break
- Autoshop Equipment (5) 2-post lifts
- Woodshop Equipment
- Laguna CNC Router (4'x8')
- Lincoln Electric CNC Plasma Cutter
- Epilog Laser Cutting & Etching Machines and more!



CURRENT COMMERCIAL PARTNERS

LAGUNA



Orange Coast
Hardware & Lumber

PARAGON
PLASTICS



SOLIDWORKS



Laguna Tools

Authorized Dealer with discounts on equipment, software and extended warranty support

Miller

40% discount on all welders, consumables, ancillary, equipment and safety gear

Industrial Metal Supply

20% discount on materials for workshop and all members

Foam EZ

10% discount on materials for workshop and all members

Austin Hardwoods & Hardware

Contractor pricing on select items for members

Orange Coast Lumber

5-15% off savings for workshop and all members

Paragon Plastics

15% storewide and 50% off remnant bin for workshop and all members

RevChem

10% discount on materials for workshop and all members

Fusion360

Free Fusion 360 Software for workshop and for all members

Solidworks

Free software for workshop use and member use on site. Special offers for our small business members.

HAAS Automation

Educational pricing on equipment, extended warranty support, free computerized training & simulation station

URBAN WORKSHOP IS SEEKING PARTNERS WHO:

- Are offering products or services that would benefit from exposure to a large tech-savvy and very active demographic of makers, engineers, craftsman, designers, artists, students and small businesses
- Will support our effort to train members on your equipment and educate them about your services
- Wish to be part of the world-wide maker movement happening now!
- Will provide products and equipment for free or reduced cost to Urban Workshop and it's members
- Desire a high-tech venue for corporate events, team building events, employee recruiting, and employee incentive programs
- Wish to partner early with a rapidly growing business and build a long term relationship

COMMERCIAL PARTNERS BENEFITS

- **Brand Advocacy:** Students and members trained on your equipment and services will become familiar with your brand, making them strong advocates in the future.
- **Increased Sales:** Members and start-ups are more likely to purchase the tools, equipment, and software they already know and trust—leading directly to sales for your company.
- **Cross-Promotion Opportunities:**
 - Display your flyers or postcards at our facility.
 - Get featured in our digital marketing—website, newsletters, and social media.
 - Gain product exposure through our advertising, events, online videos, and more.
- **Facility Access:** Use Urban Workshop’s event room venue to host events, showcase products, or hold live demos.
- **Hiring Pipeline:** Gain access to our skilled members as potential new hires.
- **Training Discounts:** Your team can take our classes at a discounted rate to better understand and support your customers. Use code UWPARTNER at checkout when signing up.

COMMERCIAL PARTNERS CONTRIBUTIONS

- **Product Support:** Provide your products for free or at discounted prices to help us train members and the public on your equipment.
- **Program Sponsorship:** Donate to a nonprofit or school and designate the funds for Urban Workshop memberships and training—such as programs for military veteran retraining.
- **Employee Incentives:** Use Urban Workshop memberships and training classes as rewards or incentives for your employees.
- **Employee Training:** Leverage our facilities and expertise to train your team on how to properly use tools and equipment.
- **Direct Sponsorship:** Invest in or sponsor specific programs, workshops, or initiatives at Urban Workshop.

We look forward to partnering with you!

All are welcome to call or visit the Urban Workshop to further discuss membership info, employment or sponsorship opportunities.

